Fibo Consulting

Your Security and IT Company

In today's fast-paced world, with companies relying on technology to operate on a daily basis and provide their clients with a quality and reliable service, Fibo Consulting comes to you to help you solidify your IT corporate structure. This frees you to concentrate on what you do best, your own business.

Fibo Consulting is a company leader in the IT arena. It started operations in 1999 in the Boston, MA area providing general IT support to small and medium businesses. In 2007 the company relocated to Florida and now provides its support around the U.S and Latin America. It has integrated a variety of service offerings essential to stay connected, secure and on top of competitors.

We are your IT infrastructure solution. Fibo Consulting's expertise in the service industry: healthcare, government, and banking among others, has helped identify technology needs that were being neglected, thus preventing companies from becoming fully effective and efficient. We have a strong record in creating and implementing strategic technology based processes that increase the overall performance of businesses. By understanding the specific needs of each client we expertly customize viable solutions that will allow for a stronger optimization within the IT department.

We are not only an Information Technology Services company; we understand the core of your enterprise and design solutions that allow for an optimized performance. Our mission is to enable companies to achieve their full potential by maximizing their IT infrastructure through a secure, viable and cost-effective solution. Understanding their needs and where they are headed is our platform to reach sustainable strategies. We channel our projects through high quality standards that need to be met before they can be finalized. Our team will provide continuous on-site or remote assistance throughout the process, as well as educational and training sessions for your IT staff.

Our Services

IT

Leveraging on our vast IT knowledge we have developed multiple services aimed at keeping our clients competitive in today's fast growing economy. We contribute to our clients' success by managing their technology and information needs so they may focus on their strategic imperatives to drive bottom-line improvements. Fibo Consulting works closely with its clients either through on-site or remote support to achieve the ideal IT infrastructure that provides them a competitive edge over competitors.

- ✓ Backup Recovery
- ✓ Open Source Support
- ✓ Networking
- ✓ Digitization of documents
- ✓ System virtualization (VDI /VMWare / XEN)
- ✓ Capacity Planning
- ✓ Infrastructure solutions
- ✓ Audits – Policies and Procedures

SAAS Delivery and Cloud Computing

Software as a Service (SAAS) and Cloud offerings allow for customers to focus on their core competencies while outsourcing some of your IT infrastructure. Your business will take advantage of best practices and area experts. This sounds like a great proposition until you find yourself with current un-depreciated capital investments and no actual road map to take advantage of these offerings. We specialize in creating and implementing a strategy that will allow customers to migrate to these systems in a phased approach.

- ✓ Migrate infrastructure and services to the cloud in a secure way
- ✓ Build a coherent cloud infrastructure with redundancy in mind using cloud providers.
- ✓ Mixture of internal hosting as well as cloud computing

Strategic Business Analysis and Internal Consulting

Optimizing performance in today's complex business climate requires a holistic approach. Fibo Consulting helps clients integrate people, processes and technology to improve overall efficiency, introduce innovative programs and define new strategies for growth.

Most companies try to adopt an Agile methodology to their development life

cycle. They soon find out that some things don't fit in exactly how the literature states. Fibo Consulting identifies these issues and creates workflows and process to allow the full adoption. This methodology is implemented from the beginning in the development process all the way to its deployment for the public. We have years of experience of taking complicated enterprise software and decomposing it in testable deployment solutions that bring stability to your revenue generating applications. During our implementation, we identify key controls that will benefit the organization in future audits.

- ✓ *Process Efficiencies*
- ✓ *Identify the right strategy to follow in order to implement a viable solution for the business*
- ✓ *Agile Development™*
- ✓ *Software Development Lifecycle*
- ✓ *Change Management*

Development & Project implementation

The Standish Group, a recognized project management research firm, studied over 9,000 projects and reported that only 28% of projects were deemed a success, the rest had significant cost or schedule over runs, failed to deliver expected benefits or were cancelled completely. You don't want your projects to be part of this statistic.

We take on your initiatives and drive your projects, allowing you to focus your time and energy where they're needed most. Our professional team will carry the project from its presentation to completion. In the end of each of our projects, we generate the documentation required for the project to be successful. We make sure the project goals align to the company's strategy.

Business Continuity and Disaster Recovery

Why is a business continuity plan so important? It is necessary to the success of your business because it allows your business to continue bringing in revenue while serving your customers in an efficient way. Fibo will focus its effort in providing a viable solution that takes into consideration all aspects of your business line. Disaster recovery plans are not technical in nature, above all is the requirement to bring back into a functional state all revenue generating systems. Policies and procedures will be used in order to have a consistent execution plan that can be relied on at the time of need. Key metrics-like Recovery Time

"IT se ha convertido en una parte integral para las operaciones de empresas y organizaciones alrededor del mundo"

Objective (RTO) and Recovery Point Objectives (RPO) will be defined and tested against.

In a recent survey it was measured that 57% of small business have no disaster recovery plan. This shows an increment compared to the previous year. Best practice dictates that 6% of your companies IT budget be directed to a Business Continuity strategy.

Compliance & Governance

SOC 2 focuses on important policies and procedures not directly tied to revenue. SOC 2 was crafted to address the needs and concerns of a world where internal technologist have the potential to peck around and steal financial and computing resources, as well as personal information. As a result, a SOC 2 report focuses on at least one of these five principles:

- ✓ *Availability: The system is available for operation and use as committed or agreed.*
- ✓ *Processing Integrity: System processing is complete, accurate, timely, and authorized.*
- ✓ *Confidentiality: Information designated as confidential is protected as committed or agreed.*
- ✓ *Privacy: Personal information is collected, used, retained, disclosed, and disposed of in conformity with the commitments in the entity's privacy notice and criteria set forth in Generally Accepted Privacy Principles issued jointly by the AICPA and the CICA.*